

# TO THE POINT

## Our 2023 Year in Review

Thank you all for contributing to our growth in 2023! 🎉 It is with immense gratitude and a sense of accomplishment that we present our Year in Review! We invite you to join us in reliving the highlights, triumphs, and moments that defined our most successful year to date.

Now lets get To The Point!

## Celebrating Our Team

### ★ 30th Anniversary at Bodypoint

Congratulations to Wai Ha on her 30th Anniversary working at Bodypoint! Wai Ha's passion and dedication to Bodypoint has been instrumental in shaping our success.

Here's to many more years of achievements together!



## ★ *Embracing Change*

Last year we welcomed 6 new employees, celebrated 3 promotions, and honored 1 well-earned retirement.

We are thrilled to see our team growing and will continue adding to our diverse talent pool throughout 2024!



## Product Launches



### *Dynamic Arm Support*

The modular solution for elbow, forearm, and hands.

The Dynamic Arm Support is a direct reflection of our reputation for quality, expertise, and innovation. We now provide solutions for upper extremity support to secure our place in the industry as the brand-of-choice.

[Learn More](#)



### ***Updated Essentials Line***

We expanded our value-engineered Essentials line to include new buckle options and sizes!

Available in both two and four point hip belts, as well as H-style harnesses.

## **2023 Successes**



### ***ISO Excellence Award***

Awarded to Bodypoint Founder, Matthew Kosh for the development of “Wheelchair seating — Part 10: Resistance to ignition of postural support devices”



### ***New Education Series***

We now host both periodic and on-demand webinars that can earn Continuing Education Units (CEUs).

View our latest webinar on “Belt Mounting Angles to Maximize Pelvic Positioning”.

**Watch Here**



### ***Mobility Management Product Award***

Awarded to the Dynamic Arm Support in the Positioning, Upper/Lower Extremity category for its ability to assist in:

- Contracture prevention and management
- Reduction of shoulder pain
- Providing a functional and neutral position of the forearm and hand.



### ***A Catalog Rebrand***

We released a beautiful, brand new product guide - available below!

**[View Catalog](#)**



## **Bridging Standards and Innovations**

***Q1: How have you been involved with impacting standards in the wheelchair mobility community?***

A: Bodypoint has been participating in the development of US and International Standards since about 1999. Our focus has mostly been in the area of “wheelchair seating”, but because this is so dependent on broader standards for assistive technology, we’ve become regular contributors to standards for assistive devices, terminology, measurement, and manual and power wheelchairs in general. The committees working on these standards consist of experts from around the world, in disciplines including clinicians, university researchers, engineers, and representatives from government regulatory agencies. As a manufacturer with a lot of hands-on experience testing seating and positioning devices, we’ve been welcomed into many



committees because of our practical knowledge and ability to bridge communication gaps between clinicians and other engineers.

***Q2: What would people be most surprised to learn about?***

A: Well, I think it would have to be Bodypoint's role in developing a new approach to testing for flammability. We are probably mostly known for making postural support devices, not as a research or test lab, but after we gained experience using the older standards to test for resistance to ignition, we were quite motivated to refine the approach so that it would be possible to test more kinds of materials and, especially, to evaluate smaller products for children. We experimented with so many different methods, consulted with experts at numerous professional labs, and invented a simple, cost-effective, and reliable process with low-cost equipment which could be built, anywhere. Our work is embodied in the latest revision of ISO16840-10 Resistance to Ignition of Postural Support Devices, which has been accepted by the FDA, European Standards, and is being considered for adoption into much broader categories for mattresses and furniture.

***Q3: What issues are you and the committee focused on for 2024?***

A: Perhaps the most important work we are currently focused on is the harmonization of standards, both bringing requirements for individual standards into alignment, but also getting many different global requirements onto the same page. This is essential in an industry where wheelchairs and related seating manufacturers distribute the same products into many different countries. Harmonization raises the bar for everyone, to improve the standards of care for wheelchair users while also clarifying requirements to give us manufacturers a clear path to jumping through the regulatory hoops. This addresses far more than just safety—its improving expected product performance, providing education and guidance to professionals, and helping everyone to speak the same language...all of which results in better outcomes and the justification for appropriate reimbursements to keep us all going.

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## Looking Forward: 2024



★ ***New Website***

Keep a lookout for our new, mobile friendly site and partner center - designed to simplify user experience.

★ ***Expanded Media Library***

Stunning footage from a fun photo and video shoot that showcases a few of our users.

★ ***New Educational Series***

Stay tuned for more opportunities to earn CEU credits by attending live and on-demand webinars.

## Share Your Feedback!

Have any products you've enjoyed using this year? We would love to hear from you!

[Leave a Review](#)

## Connect With Us

